



Doctor

Financial professional

Illnesses

Treatment strategy

Health

Diagnoses

Creates, monitors and adjusts

Helps you manage and protect your

Investing pain points

Financial strategy

Money





Medical expenses

Decline in financial decision-making

Living expenses





Key documents to ensure you have in place

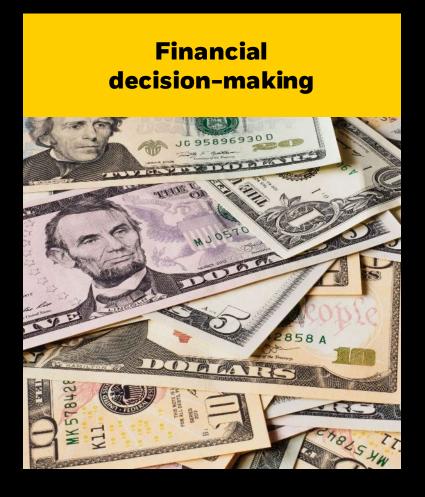
Power of attorney

Advanced directive / medical power of attorney

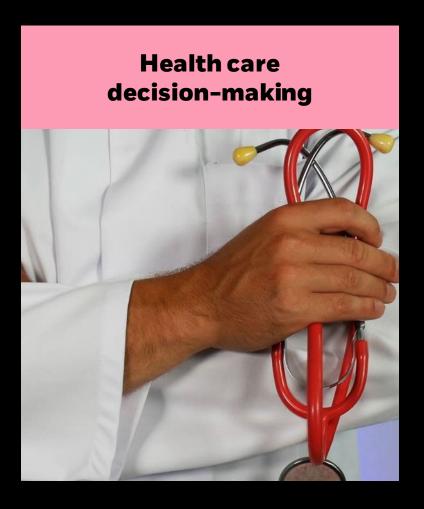
Will



Life transitions









People age differently

Events can change the plan





61 Financial decision-making

The following examples are hypothetical and shown for illustrative purposes only.



Howard Jones (age 74)

- Very diligent & stickler for details
- Appears confused during review meeting





Steve Gordon (age 81)

- Sons inquiring about losses
- Account down \$500k in 1 year
- Cannot account for some trades
- Does not remember several checks written to organizations





Questions to think about

Who determines when help is needed?

Who do you want to help you?

Is everything ready for them to help?



Are you ready for someone to start helping?

01

Accounts/access coordinated

02

Power of Attorney on file

03

Wishes known and documented





Where to live



Felicia Weinstein (age 62)

- Recently retired with husband
- Suffered a debilitating stroke
- •Requires full-time care
- •No long-term care insurance





The Reeds (late 70s)

- Enjoying an active retirement
- Spend more than planned
- Own their home outright
- •Aren't sure if they can afford the maintenance and assistance





Questions to think about

Where do you prefer to live?

What makes it ideal?

What has your family's response been?

What conversations need to happen to make this happen?



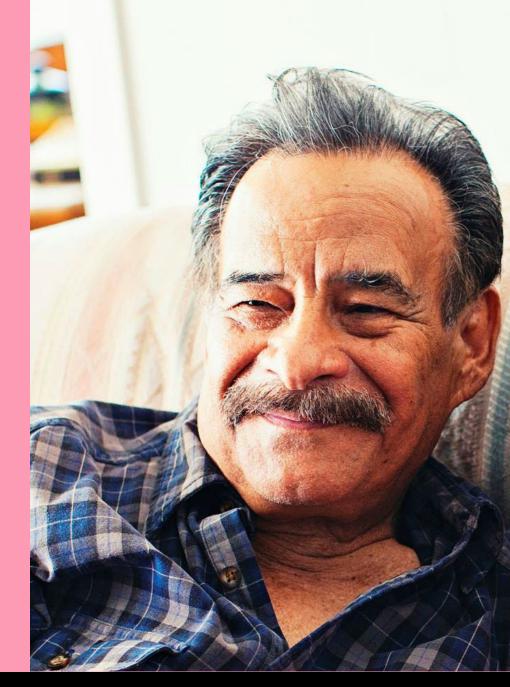


Health care decision-making



Stanley Flores (age 80)

- Goes to hospital with chest pains
- Needs emergency surgery
- Doctor asks wife for medical directives





Questions to think about

Have you discussed your wishes with your family?

Do you have an advanced directive?

Do your proxy and doctor have copies?



Action items

01

Review or create legal documents

02

Ensure alignment with your financial plan

03

Keep communication with family or trusted friends open

Important notes

Source: Whealthcare Planning.

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